



## What we do

The III FFC achieves our mission by executing a comprehensive program of procurement oversight, market share analysis, jobsite monitoring, and public policy education.

Our staff includes legal and policy experts and a team of analysts who monitor local industry conditions and live in the communities they serve.



## Our Mission

To increase market share for responsible contractors, work opportunities for skilled craftsmen, and value for taxpayers.

## Our Vision

The III FFC aspires to be the most effective fair contracting organization in the country. We pursue our vision by embracing a culture of continuous improvement, employing the most talented people, using state-of-the-art tools and adopting the most effective techniques available in the field of labor/management.

## Our Philosophy

“At the III FFC, we work to make the construction industry a pinnacle of professionalism, ethics, cost-effectiveness, and craftsmanship. In short, we are working to build a “high-road” construction industry in Indiana, Illinois, and Iowa.”

—Marc Poulos



## Meet Marc Poulos

*Executive Director*



The III FFC is led by Marc Poulos. During his tenure, he has transformed the III FFC into one of the most innovative and effective labor management organizations in the country.

Marc serves on the board of directors of the National Alliance for Fair Contracting and is widely

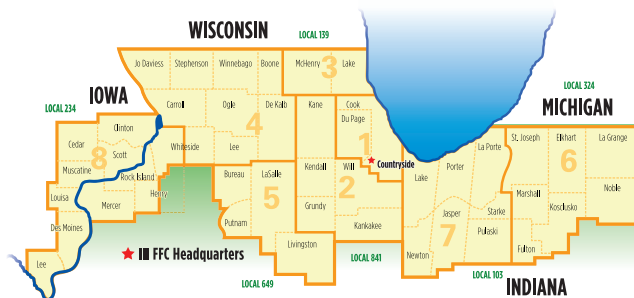
regarded as a leading national expert on prevailing wage laws, project labor agreements, responsible bidding policies, and union construction market analysis. A proud IUOE Local 150 member and a strong advocate of both labor and management, Marc also has expertise in OSHA compliance, employee classification, FLSA and other federal, state and local regulations.

Marc holds numerous other leadership positions, including serving on the boards of the Illinois Prevailing Wage Council, the Midwest Operating Engineers Information Technology Services Corporation, the Workers Compensation Research Institute, and the Alliance for Labor Standards & Training.

Marc is a graduate of Northeastern Illinois University and has a JD in Labor and Industrial Relations from the Chicago-Kent College of Law.



# Service area



III FFC employs professional Construction Analysts throughout our service area.

Our Analysts are equipped with state-of-the-art tools, extensive training and years of experience.

**To request assistance from the III FFC,  
start by contacting one of our  
Regional Directors:**

#### INDIANA

Tom Frailey  
219.508.6993  
tfrailey@iiifc.org

#### ILLINOIS

Michael Lingl  
815.370.7128  
mlingl@iiifc.org

#### IOWA

John Freitag  
815.666.6887  
jfreitag@iiifc.org



## Our Core Values

- Balancing the interests of business and labor
- Advocating for responsible public policies that reward work, ensure business growth, and create broad-based prosperity
- Raising standards in the construction industry
- Forging an organizational culture of innovation and continuous improvement.



*"The III FFC is a perfect example of labor and management working together to make us both stronger. Everything III FFC does is designed to strengthen the union construction market and safeguard taxpayer dollars."*

—David Fagan  
Financial Secretary—IUOE, Local 150an

*"The III FFC is a comprehensive strategy by Local 150 and signatory contractors to make the construction industry better as a whole. The III FFC's market research, education, and monitoring efforts ensure that contractors are competitive, the workers are protected, and taxpayers get the best possible value."*

—David Snelten  
President—Excavators, Inc.

## Contact us

**Indiana-Illinois-Iowa  
Foundation for Fair Contracting**

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*A nonprofit  
labor-management  
organization dedicated  
to raising standards in  
the construction  
industry*

*Serving skilled workers,  
responsible contractors,  
and taxpayers*